

Analysts and Investors Presentation



October 22nd 2025

econocom
LIVE TECH

Welcome



Angel Benguigui

Chief Executive Officer



AGENDA

01

Q3 2025 YTD revenue

02

Q&A

Q3 2025 YTD revenue

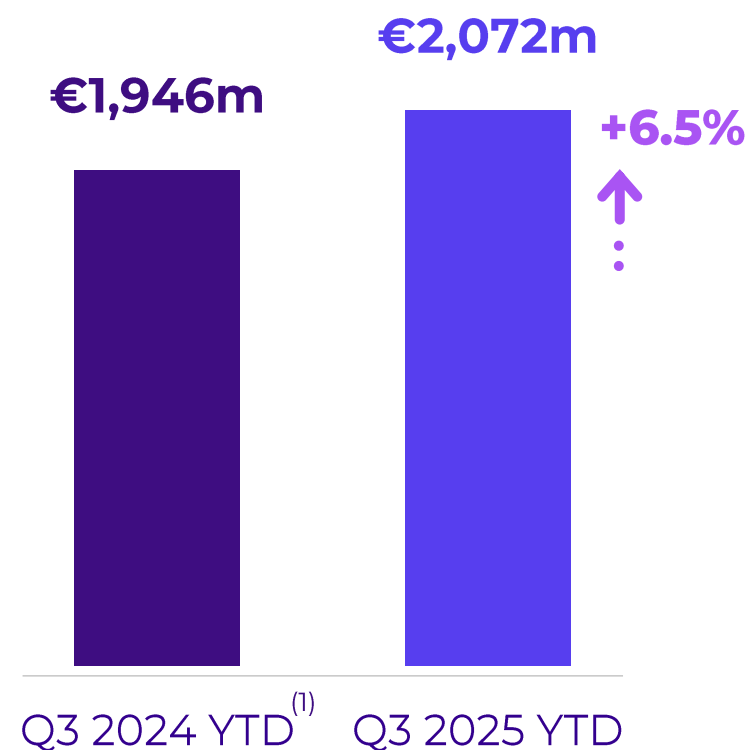


Philippe Renauld

**Managing Director
Finance and M&A**

Q3 2025 YTD growth aligned with full-year objective

Revenue



Group’s **sustained growth trajectory** in line with H1 results: **+6.5% growth**, of which **+5.1%** organic

Additional milestone of our **One Econocom** plan

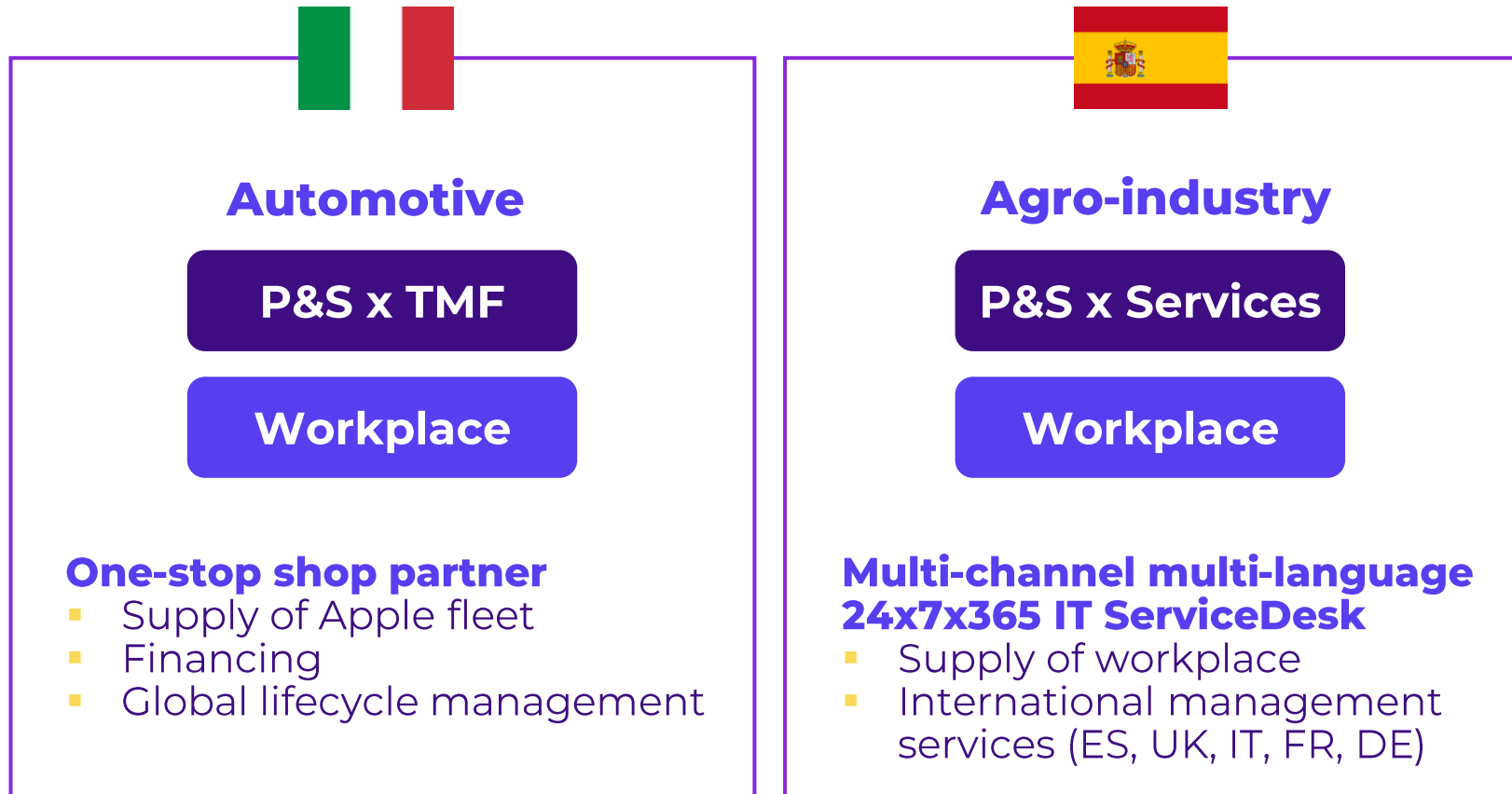


Strong TMF performance and Products & Solutions returning towards growth trajectory

Solid performance in **Spain, Italy** and **Germany**

(1) Restated for change of accounting method

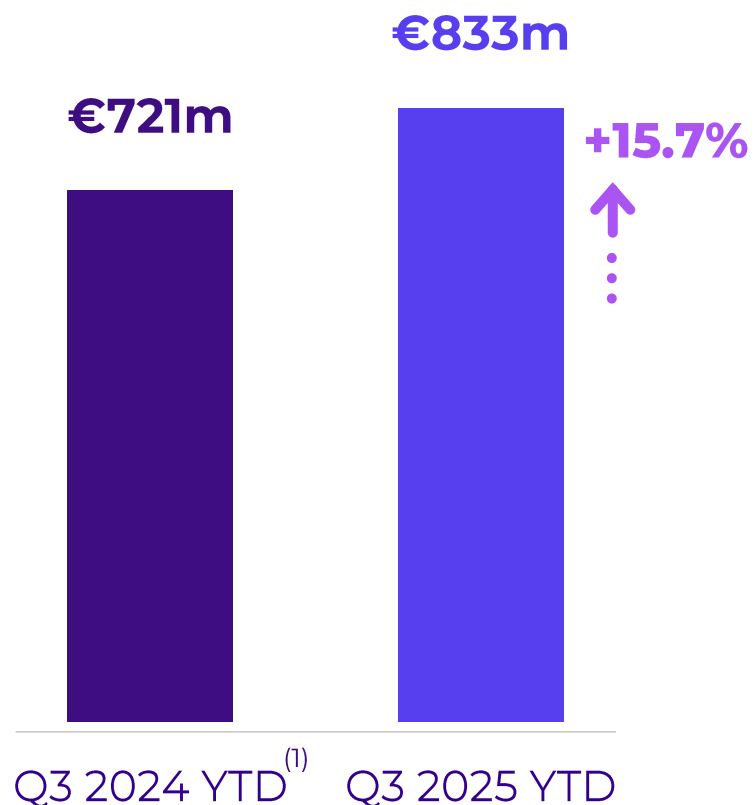
One Portfolio: a unique range of offers within our Group increasing cross-selling opportunities



Technology Management & Financing

Sustained growth momentum

Revenue



Double-digit growth of 15.7%, supported by a good **mix of IT and strategic assets** financing

Good momentum all over the Group

Flagship deals

Aerospace



Super computers BULL (HPCs)

- Key infrastructure assets
- Success of partnership with BULL

Transportation



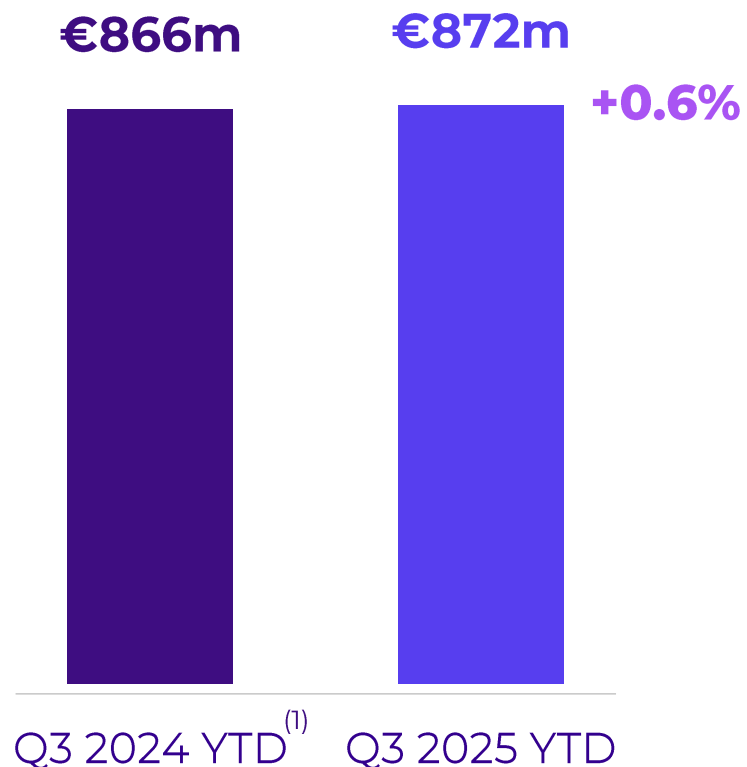
Financing of strategic asset

- 5-year lease of two helicopters

Products & Solutions

Positive Q3 in uncertain environment

Revenue



Return to growth track in a challenging context for the reselling activity in Europe

Flagship deals



Financial services

Audiovisual: Room as a Service

- Continued growth of our AV business
- Full monitoring and maintenance services



Public institution

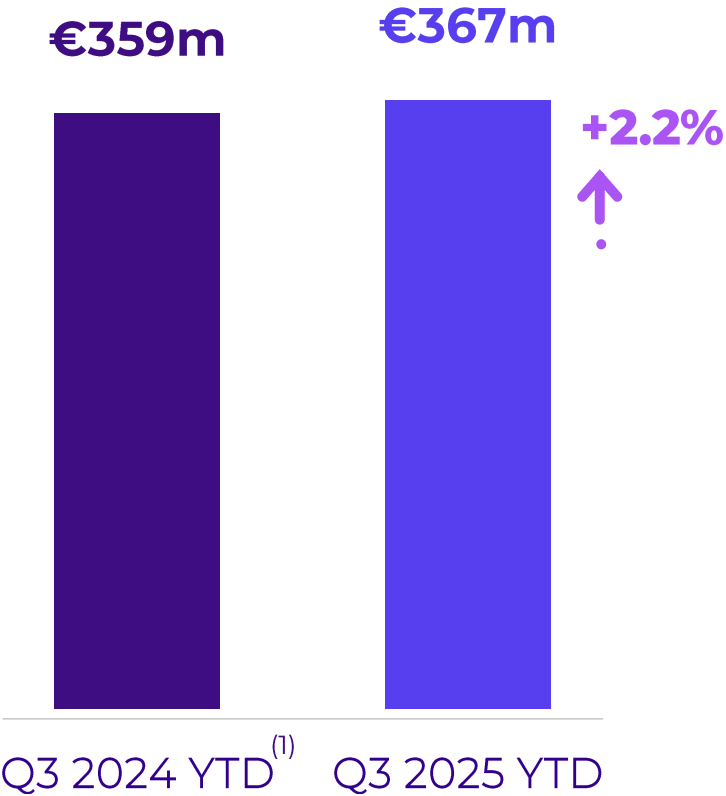
Landmark transaction with public institution in France

- Supply workplace equipment

Services

Maintaining steady growth

Revenue





Steady growth (2.2%) with satisfactory development

Main business contribution from **France** and **Spain**

Flagship deals

Transportation



Service desk across France

- ESG KPI weighted 25% of RFP scorecard

Financial services



Workplace managed services

- 24x7 & multi-language with incident tower control

(1)

Restated for change of accounting method

Q3 2025 takeaway



Maintaining our growth path while operating transformation

One Portfolio commercial initiatives & salesforce reinforcement firsts successes

Creation of a new vertical community to better serve our clients: Econocom Audiovisual Solutions

H1 guidance confirmed: FY growth in line with H1 level



Q&A



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