

To assist companies in upgrading and managing their printer fleet, Econocom has created **Papyrus by Econocom**.

All the costs associated with printing (hardware, maintenance, consumables, services and support) are combined into a single invoice. This solution addresses all the requirements of a printing infrastructure upgrade plan:

Analysis of the existing environment

- ▼ Number of printers **identified**
- ▼ Number of **pages printed counted** (black and white/colour)
- ▼ Users' **requirements assessed**
- ▼ New **printer map** and target **printer fleet drawn up**
- ▼ **Change management** via a progress plan

Define a target architecture and tailored processes

- ▼ **Online catalogue** of the required products and services created
- ▼ Equipment tailored to the **patterns of use** of each business line
- ▼ Equipment procurement **management centralised**
- ▼ Automatic **restocking of consumables**
- ▼ **Deployment plan** drawn up and monitored

Maintenance of the operational infrastructure

- ▼ **Incident alerts** automatically generated
- ▼ **Nationwide coverage** within agreed timeframes
- ▼ **Tools for monitoring different types of printing**
- ▼ **Patterns of use monitored and adjusted** according to user profiles

Implement a printing policy

- ▼ Choose **appropriate printer** for the type of document printed
- ▼ Install **specific fonts** (alveolar)
- ▼ Implement a **set of customised printing rules** (print on both sides, use old print-outs for rough paper, etc)
- ▼ **Control access** to certain non-essential print features (e.g. colour)

BENEFITS

Independence from manufacturers

Number of **calls** to the helpdesk and deskside **visits reduced**

Costs controlled and cross-charging simplified

Total control over the company's printing system

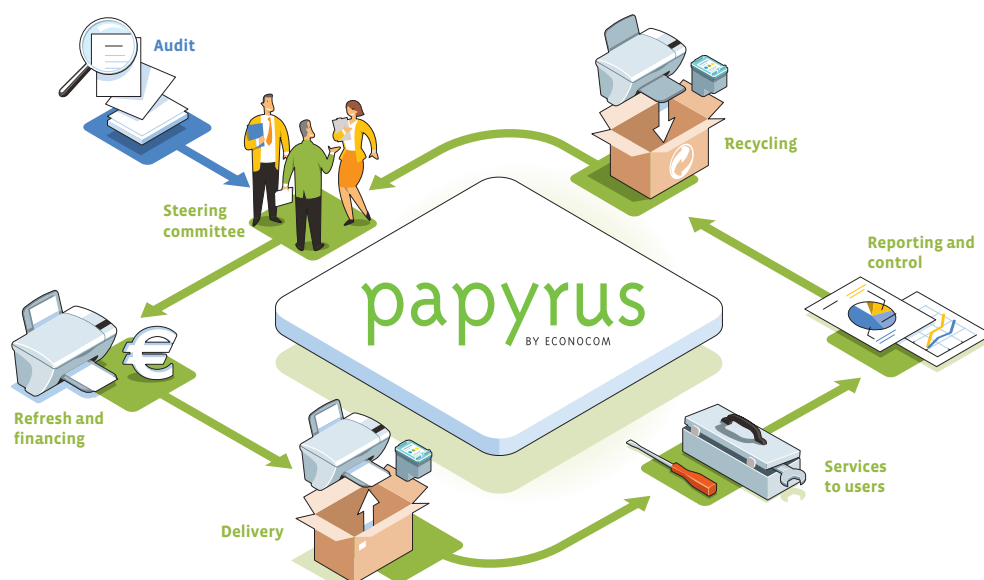
Progressive, recurring progress plan.

RECYCLING :

Compliance
with European
Waste
Management
(WEEE)

Papyrus : overall management of your printer fleet

- ▼ A **single interface** for project management
- ▼ A **single charge** and an invoice for each period
- ▼ Costs combined and **broken down by cost centre**
- ▼ **Multi-manufacturer** management and **combined reporting**
- ▼ Twice-yearly **steering committees**



Immediate savings on your printing costs

Type	Potential
Stocks of consumables	40% à 90%
Administrative	30% à 60%
Helpdesk	25% à 70%
User productivity	20% à 70%
Equipment purchasing	10% à 35%
Energy consumption	20% à 50%
Consumables purchasing	20% à 40%

Over **65 000**
printers
handled for
our clients

